People Skills

PERSONAL ASSESSMENT											
(Fill in or print out and circle numbers below):											
Connection											
		Lo	w							H	ligh
I can make strong connections quickly		1	2	3	4	5	6	7	8	9	10
I make effective first impressions		1	2	3	4	5	6	7	8	9	10
I start conversations with new people with ease		1	2	3	4	5	6	7	8	9	10
I know the value of connection to drive results		1	2	3	4	5	6	7	8	9	10
I seek to understand people before I need their help		1	2	3	4	5	6	7	8	9	10
What is one aspect of Connection that you would like to improve	ve on? now will tha	пец	o you	in yo	our re	nte:					
	ve on? now will tha	t rieti	o you	In yo	Jul 10	ole:					
Recognition	ve on? now will that	T TIEL	2	3	4	5	6	7	8	9	10
Recognition I am an empathetic listener	ve on? How will that	1					6 6	7 7	8 8	9	10
Recognition I am an empathetic listener I give impactful appreciation to others	Ve on? How will that	1 1	2	3	4	5					
Recognition I am an empathetic listener I give impactful appreciation to others I strive to learn people's story	Ve on? How will that	1 1 1	2 2	3 3	4 4	5 5 5	6	7	8	9	10
Recognition I am an empathetic listener I give impactful appreciation to others I strive to learn people's story I am good at remembering names I stay focused when others are speaking	Ve on? How will that	1 1 1 1	2 2 2	3 3 3	4 4 4	5 5 5 5	6	7 7 7	8 8 8	9	10 10
Recognition I am an empathetic listener I give impactful appreciation to others I strive to learn people's story I am good at remembering names		1 1 1 1 1 1	2 2 2 2 2	3 3 3 3 3	4 4 4 4 4	5 5 5 5 5	6 6 6	7 7 7	8 8 8	9 9 9	10 10 10
Recognition I am an empathetic listener I give impactful appreciation to others I strive to learn people's story I am good at remembering names I stay focused when others are speaking		1 1 1 1 1 1	2 2 2 2 2	3 3 3 3 3	4 4 4 4 4	5 5 5 5 5	6 6 6	7 7 7	8 8 8	9 9 9	10 10 10



Influence

I am good at persuading groups		1	2	3	4	5	6	7	8	9	10
I can win people to my ideas		1	2	3	4	5	6	7	8	9	10
I am intentional when I influence others		1	2	3	4	5	6	7	8	9	10
I am effective at asking questions to sell my ideas		1	2	3	4	5	6	7	8	9	10
I understand my listener's needs before I speak		1	2	3	4	5	6	7	8	9	10
What is one aspect of Influence that you would like to improve on? How w	rill that he	elp y	ou in	your	role	?					
Conflict											
Conflict I don't let emotions cloud my thinking during conflict		1	2	3	4	5	6	7	8	9	10
		1 1	2 2	3	4	5 5	6	7	8	9	10
I don't let emotions cloud my thinking during conflict		1 1 1						-			
I don't let emotions cloud my thinking during conflict I can respectfully disagree with people well		1 1 1	2	3	4	5	6	7	8	9	10
I don't let emotions cloud my thinking during conflict I can respectfully disagree with people well I see the value in conflict during projects		1 1 1 1	2	3	4	5 5	6	7	8	9	10 10
I don't let emotions cloud my thinking during conflict I can respectfully disagree with people well I see the value in conflict during projects I can give negative feedback that people accept I avoid arguments while still voicing my opinion	L that hel	1 1 1	2 2 2 2	3 3 3 3	4 4 4 4	5 5 5	6 6 6	7 7 7	8 8	9 9 9	10 10 10
I don't let emotions cloud my thinking during conflict I can respectfully disagree with people well I see the value in conflict during projects I can give negative feedback that people accept	l that hel	1 1 1	2 2 2 2	3 3 3 3	4 4 4 4	5 5 5	6 6 6	7 7 7	8 8	9 9 9	10 10 10



People Focused

I focus on other people's perspective as much as my own		2	3	4	5	6	7	8	9	10
I can prioritize listening over speaking		2	3	4	5	6	7	8	9	10
I speak in terms of other people's wants more than my own		2	3	4	5	6	7	8	9	10
I work to make people at ease around me		2	3	4	5	6	7	8	9	10
I build the confidence of others		2	3	4	5	6	7	8	9	10
What is one aspect of People Focused that you would like to improve or	n? How will th	nat hel	р уоι	ı in ye	our r	ole?				